



EVERYTHING MATTERS

# EUROPEAN TECHNOLOGY LEADERS SUMMIT



## Derek Kay

IT Advisory Director  
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Derek is a Director in KPMG's CIO Advisory practice, specialising in helping clients to deliver more effective IT through the use of outsourcing, hosted services and cloud computing.

In his near-30 year IT career Derek has worked with a range of computing technologies and IT service delivery approaches. He has led an IT service delivery business for a major outsourcer and has also worked for a systems integrator and for leading consultancies.

When it comes to cloud computing he is a pragmatist rather than an evangelist, with a keen interest in the commercial and contractual aspects of cloud delivery and in the integration of cloud services with "traditional" IT.

Derek has led cloud computing projects with both public- and private-sector clients, delivering cloud computing business cases, risk assessments, technical architectures, procurement strategies and vendor management processes.

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