



The BTI Client Service All-Stars

Executive Summary

The perfect storm of crises rolling through the legal community truly separated the client service “haves” and “have-nots,” according to over 240 corporate counsel. The client service haves packaged proactive outreach, counseling and a healthy dose of practicality with their deep understanding of clients’ business. The have-nots mostly watched or retreated.

Corporate counsel delineate 165 attorneys who stepped up to rise above the storm.

[continued >](#)

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The 2010 BTI Client Service All-Stars

Executive Summary continued

These 165 *BTI Client Service All-Stars* are identified solely and exclusively by corporate counsel. No law firm or attorney can submit a name or pay to be included on this list. No firm can nominate an attorney or submit client names. The only possible path to *The BTI Client Service All-Stars* is an unprompted, unequivocal recommendation from corporate counsel.

Corporate counsel are impressed by *The BTI Client Service All-Stars'* ability to take a position, proffer creative solutions and outline prospective scenarios for moving ahead. *The BTI Client Service All-Stars* were the first to define new tactics to reduce costs, revisit staffing and billing strategies at their firms, and even analyze litigation portfolios with an eye towards risk and cost reduction. Clients describe them as "creative," "thought-leading," "commanding," and "emotionally intelligent."

BTI congratulates each of the 165 *BTI Client Service All-Stars*. Stepping up takes courage, conviction and confidence.

We extend special congratulations to the 22 *BTI Client Service All-Stars* who enjoy this elite status for 2 or more years in a row, showing the skill to deliver superior client service over time in disparate market conditions.

Defining *The BTI Client Service All-Star*

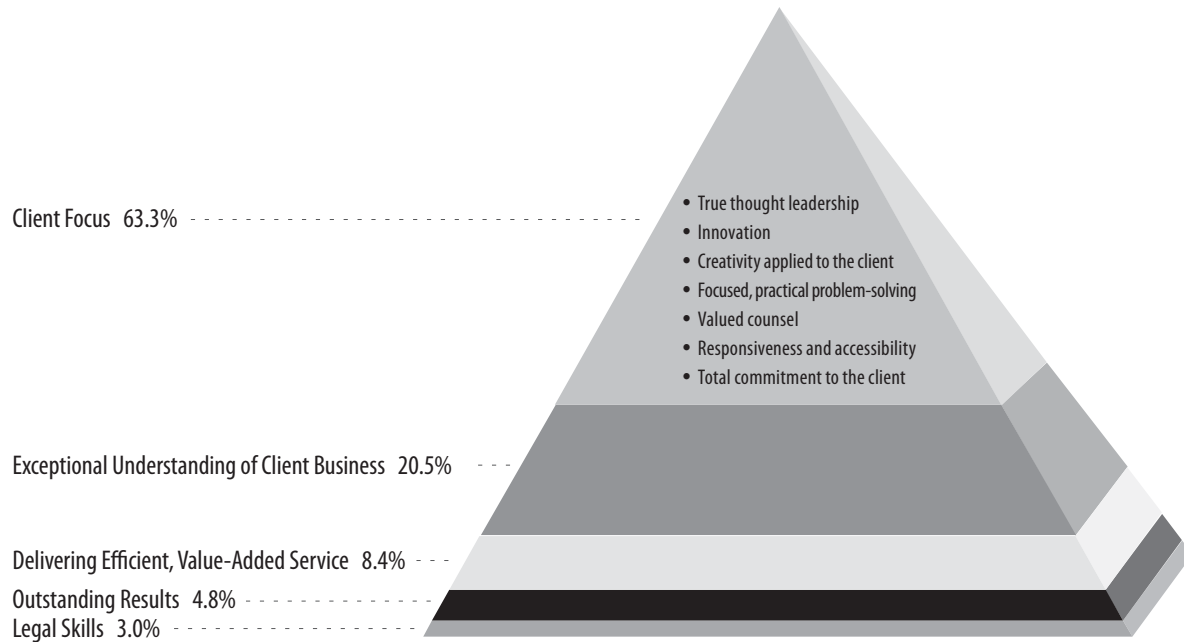
BTI's exclusive research reveals 5 primary drivers behind *The BTI Client Service All-Stars'* performance:

1. Client Focus
2. Exceptional Understanding of Clients' Business
3. Delivering Efficient, Value-Added Service
4. Outstanding Results
5. Legal Skills

The 2010 BTI Client Service All-Stars

Client Focus

More than 60% of corporate counsel nominate their *BTI Client Service All-Star* for client focus. Client focus encapsulates a vast array of sought-after qualities including those listed in the chart below.



Exceptional Understanding of Client Business

Fully 20.5% of corporate counsel see an exceptional understanding of their business as client service excellence. Corporate counsel value the company-specific advice as new risk arises in the customer base, along the supply chain and among financial partners. Clients tell us the difference between advice and company-specific advice saved them tens of millions of dollars.

Delivering Efficient, Value-Added Service

New in 2010, delivering efficient, value-added service emerges as its own distinct category of client service excellence. In today's high-risk business environment, corporate counsel seek out attorneys to help them mitigate risks through:

- Cost efficiency
- Prompt resolution of issues
- Thoroughness, but no case churning

8.4% of *The BTI Client Service All-Stars* earn their nominations from clients for delivering this much-needed efficient, valuable service.

The 2010 BTI Client Service All-Stars

Outstanding Results

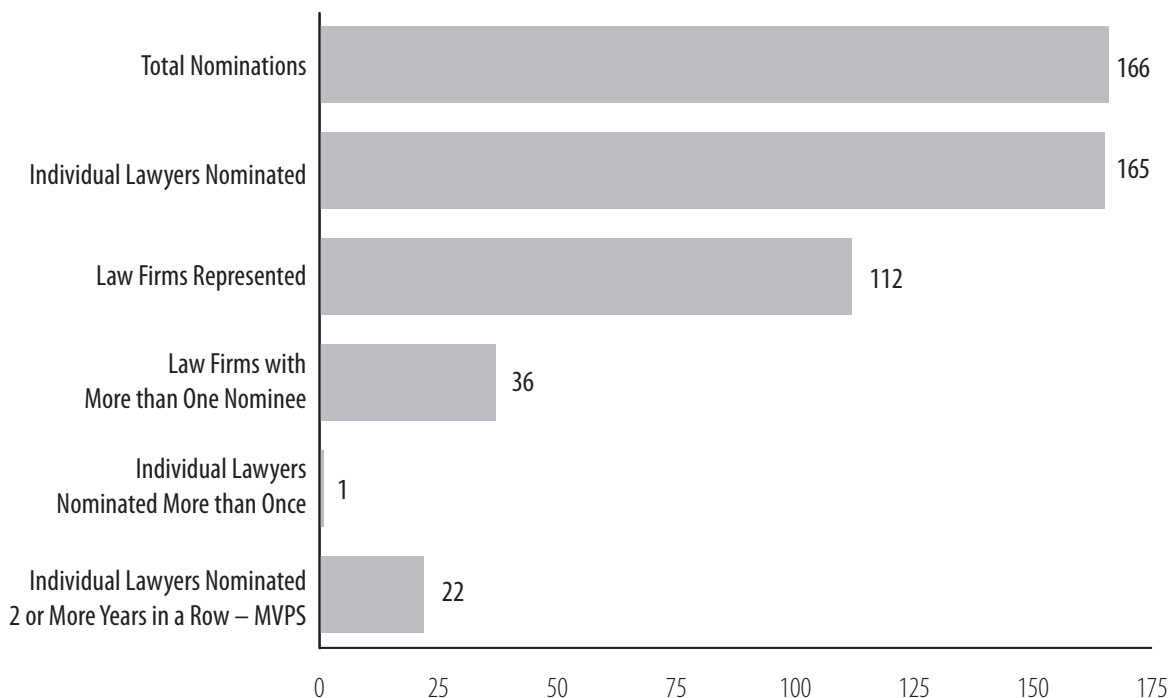
A handful of clients nominate their *BTI Client Service All-Star* for the attorney's talent at getting things done with the desired results. A track record of success and resolving cases are strong differentiators for corporate counsel looking to mitigate risks and reduce costs.

Legal Skills

Finally, a few clients base their nominations for *BTI's Client Service All-Star Team* on the individual attorney's legal skills. Breadth and depth of expertise provide corporate counsel with specific knowledge not readily possessed by all attorneys.

About The BTI Client Service All-Star Team

BTI's analysis for *The BTI Client Service All-Star Team for Law Firms 2010* draws on candid feedback from corporate counsel at the world's largest organizations. BTI asks General Counsel and their direct reports to delineate, unprompted, the attorneys who drive superior client relationships. These in-depth telephone interviews determine precisely which attorneys top the charts in client service excellence.



The 2010 BTI Client Service All-Stars

Cultivating Client Service Success: Law Firms Home to Multiple *BTI Client Service All-Stars*

Clients nominate 165 individual attorneys from 112 law firms to *The BTI Client Service All-Star Team for Law Firms 2010*. An elite group of 36 law firms boast multiple *Client Service All-Stars* as part of their ranks—demonstrating a firm-wide commitment to client service excellence.

1 exceptional law firm shines above the rest with 5 BTI Client Service All-Stars

- Foley & Lardner

3 law firms boast 4 BTI Client Service All-Stars

- Jones Day
- Morgan Lewis
- Sidley Austin

8 law firms celebrate 3 BTI Client Service All-Stars

- Alston & Bird
- Baker Hostetler
- Cravath, Swaine & Moore
- Davis Polk & Wardwell
- Morrison & Foerster
- Simpson Thacher & Bartlett
- Vinson & Elkins
- Winston & Strawn

24 law firms are home to 2 BTI Client Service All-Stars

- Arnold & Porter
- Baker Botts
- Bartlit Beck Herman Palenchar & Scott
- Bryan Cave
- Cleary Gottlieb Steen & Hamilton
- Debevoise & Plimpton
- DLA Piper
- Dorsey & Whitney

The 2010 BTI Client Service All-Stars

24 law firms are home to 2 BTI Client Service All-Stars continued

- Freshfields Bruckhaus Deringer
- Frost Brown Todd
- Fulbright & Jaworski
- Gibson, Dunn & Crutcher
- Greenberg Traurig
- Jackson Walker
- Kilpatrick Stockton
- Kirkland & Ellis
- McDermott Will & Emery
- McKenna Long & Aldridge
- Munger, Tolles & Olson
- Ogletree, Deakins, Nash, Smoak & Stewart
- Reed Smith
- Schulte Roth & Zabel
- Slaughter and May
- Thompson Hine

The 2010 BTI Client Service All-Star Team

Corporate counsel clients nominate 165 attorneys to *The BTI Client Service All-Star Team for 2010*. Of these celebrated attorneys, BTI highlights 3 distinct categories of superior client service among legal professionals:

1. *The BTI Client Service Super All-Star*—the select attorney enjoying multiple nominations from clients for superior client service.
2. *The MVPs*—the standout attorneys honored for superior client service year after year.
3. *The BTI Client Service All-Stars*—the attorneys identified by corporate counsel, unprompted and by name, as the absolute best at client service.

On the following pages, BTI congratulates the 23 attorneys who lead the pack. These standouts earn consistent recognition from their clients year after year or are recognized by more than one client for superior client service.

The 2010 BTI Client Service All-Stars

The BTI Client Service Super All-Star

BTI's exhaustive research with more than 240 corporate counsel reveals only 1 standout attorney earning more than one nomination to *The BTI Client Service All-Star Team*. Below, BTI salutes Mr. Mark C. Kanaly and shares why his clients say—in their own words—he is a client service standout.

Alston & Bird

 **Mr. Mark C. Kanaly, Partner**

Mark C. Kanaly garners recognition for his superior client service as a first-time *BTI Client Service All-Star*. Clients value the combination of his expertise in the financial services and real estate markets as well as his dedication to clients. Clients say Kanaly is “responsive,” “service-oriented,” and “knows his practice area.”

The BTI Client Service All-Star MVPs


The BTI Client Service All-Stars Standing the Test of Time

22 attorneys join *The BTI Client Service All-Stars* for 2 or more years in a row placing them at the head of this prestigious pack. These exceptional attorneys form the *BTI Client Service MVPs*, proving their commitment to clients through good times and bad.

4-Year MVP

2 exceptional attorneys celebrate their fourth consecutive year as part of *The BTI Client Service All-Star Team*. These attorneys are honored year after year for their dedication to consistently delivering superior client service.

Foley & Lardner

 **Mr. Jay O. Rothman, Partner**

Jay O. Rothman has been honored for 4 consecutive years as part of *The BTI Client Service All-Star Team*, demonstrating his ongoing delivery of outstanding client service. Clients commend Rothman for his “expertise,” “common sense approach” and focus on “practical solutions.” Rothman is a “pleasure to work with,” and brings a “calming influence” to pressure situations. He understands client needs and develops deep working relationships with clients through “outstanding responsiveness,” “availability,” and knowledge of their companies.

The 2010 BTI Client Service All-Stars

4-Year MVP continued

Sidley Austin

 **Mr. Eric S. Haueter, Partner**

Eric S. Haueter is a corporate partner with Sidley Austin who brings “technical excellence” and substantial “expertise in equity.” Clients praise Haueter’s dedication to understanding his clients’ “business goals” and how their “business works.” This deep understanding of clients’ needs allows Haueter to frame issues in the right context and accommodate clients with appropriate staffing levels. One Global 500 financial services client notes, Haueter “manifests the gold standard: he’s responsive, he keeps us informed, and he understands our business goals.”

3-Year MVP

This year, BTI salutes 5 attorneys who display their prowess in client service excellence for the third year in a row. These attorneys demonstrate their ongoing client service commitment.

*Cleary Gottlieb
Steen & Hamilton*

 **Mr. Jeffrey S. Lewis, Partner**

Jeffrey S. Lewis demonstrates his ongoing commitment to superior client service by providing client-specific solutions based on his deep “understanding of clients’ business needs.” Clients commend Lewis’ legal expertise, “competency,” and “knowledge of the field.” His legal skills, in combination with “excellent communication,” “promptness,” and “responsiveness,” make Lewis a valued client service stand-out.

*Cravath, Swaine
& Moore*

 **Mr. Scott A. Barshay, Partner**

Scott A. Barshay is the Managing Partner of Cravath’s Corporate Department. Barshay’s experience with large clients across multiple industries enables him to provide clients with an “impressive breadth of knowledge.” Clients laud his legal expertise, specifically in the “M&A area,” and value his counsel. “He gives the best in terms of practical advice,” notes a General Counsel at a Fortune 500 company.

*Kesal, Young
& Logan*

 **Mr. Peter R. Boutin, Shareholder**

As a 3-Year BTI Client Service All-Star MVP, Peter R. Boutin consistently delivers superior client service to his clients. He is “very responsive, smart, and competent” and focuses on “delivering results” in a cost-conscious manner. Clients value his understanding of their industries and businesses, which allows Boutin to “anticipate needs of the client” and understand what they “need to provide to their own clients.” Clients note Boutin is “a pleasure to deal with” and is always “extremely prepared.”

The 2010 BTI Client Service All-Stars

3-Year MVP continued

King & Spalding

 **Mr. Robert E. Meadows, Partner**

Robert E. Meadows is Managing Partner of the Houston and Austin offices of King & Spalding and a member of its Litigation Practice Group. "A superb litigator and great trial lawyer," Meadows also stands out for excellent client service. He "deals with the client well" and is "incredibly organized." Known for his trial presence, communication skills, and quick thinking, a Global 500 energy client notes, he is "the best on-his-feet trial lawyer I've ever seen."

Ober|Kaler

 **Mr. Sanford V. Teplitzky, Partner**

Sanford V. Teplitzky is chair of the Health Law Group at Ober|Kaler. As one Fortune 500 health care company notes, "His knowledge in the health care field is outstanding." In addition to his deep industry expertise, clients commend Teplitzky for the "quality" of his services. "He takes a practical approach to problems" and delivers "timely expertise in his field."

2-Year MVP

15 impressive attorneys rejoin *The BTI Client Service All-Star Team* for their second consecutive year. Clients commend these attorneys for their continuing allegiance to client service excellence.

*Borden Ladner
Gervais*

 **Mr. Robert S. Russell, Partner**

Robert S. Russell is a partner in the Litigation Group of Borden Ladner Gervais. He delivers superior client service through "anticipating client needs," "understanding business," and being "proactive." "He epitomizes everything that makes Borden Ladner so valuable: the proactive approach, client-savvy and emotional intelligence," notes the General Counsel at a Global 500 high-tech company.

*Eimer Stahl
Klevorn & Solberg*

 **Mr. Nathan P. Eimer, Founding Partner**

Nathan P. Eimer is one of four founding partners of Eimer Stahl Klevorn & Solberg and has substantial experience in complex litigation and antitrust matters. Clients appreciate his dedication to understanding and delivering on their needs and objectives. As a corporate counsel at a Global 500 corporation states, "He is one of the most outstanding attorneys in the U.S. and he knows our business."

The 2010 BTI Client Service All-Stars

2-Year MVP continued

*Freshfields
Bruckhaus
Deringer*

 **Mr. Barry O'Brien, Partner**

Barry O'Brien is the head of Freshfields' corporate finance practice. Clients value his expertise in the M&A and financial services areas as well as his dedication to client service. He commits himself to helping clients and delivering "personal attention," notes a Global 500 financial services firm.

Jones Day

 **Mr. John V. Biernacki, Partner**

John V. Biernacki's focus on client service and his experience in software and business method patents are key factors in his second nomination as a *BTI Client Service All-Star*. A General Counsel at a leading high-tech company notes, "He is brilliant and talented."

Jones Day

 **Mr. Lyle G. Ganske, Partner**

Lyle G. Ganske's "superior experience and commitment to service" has impressed clients. He is "responsive" and "solution-oriented." A General Counsel at a leading high-tech corporation notes, "Whenever needed, he is there. He is accessible, prompt and provides practical advice."

Mayer Brown

 **Mr. Richard W. Shepro, Partner**

A member of *The BTI Client Service All-Star Team* for a second consecutive year, Richard W. Shepro continues to provide clients with a high level of client focus. A General Counsel at a Fortune 1000 company notes, "The forward-thinking, responsiveness, creativeness and attention to detail are what make his service so good."

*McDermott Will
& Emery*

 **Mr. Michael Kendall, Partner**

Michael Kendall is the head of McDermott Will & Emery's White-Collar & Securities Defense Practice Group. Clients laud him for delivering "wonderful results" with high value for the dollar. One General Counsel at a private health care company notes, "Dependability and no unexpected changes make his service so valuable to our company."

The 2010 BTI Client Service All-Stars

2-Year MVP continued

Norton Rose

 **Mr. Martin Scott, Partner**

Martin Scott has a deep understanding of his clients' business and the ability to deliver solutions that meet client needs in a timely manner. A Legal Compliance Officer at a Global 500 financial services firm states, "The basic knowledge of our business, commerciality, practicality and—most important—the speed of response are pivotal factors. He makes sure our organization is satisfied."

Osborn Maledon

 **Mr. William J. Maledon, Partner**

As a commercial litigation and trial lawyer, William J. Maledon is "very commanding in the courtroom." Out of the courtroom, clients praise him for understanding their business and providing results in a cost-conscious manner. A General Counsel at a leading private manufacturer notes, he "knows the company very well and is very good at making sure we get good value for the dollar."

Quarles & Brady

 **Ms. Pamela M. Floor, Partner**

"An awesome litigator," Pamela M. Floor is "brilliant, doesn't back down, and can multitask," comments a corporate counsel at a Fortune 1000 manufacturer. Also known for her responsiveness to client needs, Floor stands out for exceptional client service for the second consecutive year on *The BTI Client Service All-Star Team*.

*Sheppard Mullin
Richter & Hampton*

 **Mr. David J. McCarty, Partner**

David J. McCarty's "competency" and understanding of clients' business impresses clients. A General Counsel at a Fortune 1000 company notes, "His responsiveness and quality of advice is what makes his service so good."

Sidley Austin

 **Mr. Christopher Hilbert, Partner**

Christopher Hilbert garners a nomination for the second consecutive year as a *BTI Client Service All-Star*. A General Counsel at a Global 500 manufacturer commends Hilbert for "high-quality work" and "proactive" service. Clients value his commitment to helping them, noting "he cares a lot."

Sidley Austin

 **Mr. Imad I. Qasim, Partner**

With a focus on M&A and securities law, Imad I. Qasim stands out to clients for his superior client service and superb legal advice. According to one General Counsel at a Fortune 1000 company, "he is practical and knowledgeable."

The 2010 BTI Client Service All-Stars

2-Year MVP continued

*Simpson Thacher
& Bartlett*

 **Mr. D. Rhett Brandon, Partner**

D. Rhett Brandon has consistently impressed clients with skillful expertise in the M&A and corporate finance areas. Clients value his “timely service,” “responsiveness,” and high-quality advice. An Associate General Counsel at a Fortune 500 corporation notes Brandon has “a lot of expertise and gets things done quickly.”

*Wachtell, Lipton,
Rosen & Katz*

 **Mr. David C. Karp, Partner**


David C. Karp’s “creativity and attention to detail” provide value to his clients. A General Counsel at a Fortune 1000 company commends Karp for his “knowledge of the subject matter and his great attitude.”

The Full Team: *The 2010 BTI Client Service All-Stars*

It is a true achievement to be a part of *The 2010 BTI Client Service All-Star Team*. This is the only attorney ranking driven solely by feedback from corporate counsel clients. The following pages celebrate the 165 attorneys earning this special recognition from the world’s most discerning clients.

Note: *Primary Practice* represents the one or two core practice areas for each *BTI Client Service All-Star* and is not an exhaustive list of every practice area for each attorney.

The 2010 BTI Client Service All-Stars

 = MVP or Super All-Star

ALLEN & OVERY

Mr. Mark Friend Partner	<i>Location:</i> London, England <i>Primary Practice:</i> Antitrust <i>Nominated by:</i> Global 500 Pharmaceutical Company
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ALSTON & BIRD

Mr. Randall L. Allen Partner	<i>Location:</i> Palo Alto, CA and Atlanta, GA <i>Primary Practice:</i> Complex Commercial Litigation and Arbitration <i>Nominated by:</i> Large Capital Equipment Manufacturer
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Mr. Mark C. Kanaly ★ Partner	<i>Location:</i> Atlanta, GA <i>Primary Practice:</i> Financial Services and Real Estate Securities <i>Nominated by:</i> Fortune 1000 Financial Services Provider
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Mr. Peter Kontio Partner	<i>Location:</i> Atlanta, GA <i>Primary Practice:</i> Complex Litigation and Arbitration <i>Nominated by:</i> Fortune 500 Automotive Manufacturer
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ARNALL GOLDEN GREGORY

Mr. Adam S. Skorecki Partner	<i>Location:</i> Atlanta, GA <i>Primary Practice:</i> Corporate and Real Estate Transactions <i>Nominated by:</i> Global Services Provider
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ARNOLD & PORTER

Mr. David P. Metzger Partner	<i>Location:</i> Northern Virginia <i>Primary Practice:</i> Government Contracts <i>Nominated by:</i> Leading Technology Support Provider
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Mr. Eric A. Rubel Partner	<i>Location:</i> Washington, DC <i>Primary Practice:</i> Product Liability, Class Actions and Consumer Product Safety <i>Nominated by:</i> Fortune 100 Retail Giant
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BAKER & MCKENZIE

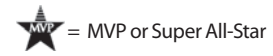
Mr. Miguel Noyola Partner	<i>Location:</i> Chicago, IL <i>Primary Practice:</i> Cross-Border Acquisitions and Joint Ventures <i>Nominated by:</i> Major Hospitality Organization
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BAKER BOTTS

Mr. Lee D. Charles Partner	<i>Location:</i> New York, NY <i>Primary Practice:</i> Corporate <i>Nominated by:</i> National Cable Television Provider
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Mr. J. David Kirkland, Jr. Partner	<i>Location:</i> Houston, TX <i>Primary Practice:</i> Corporate <i>Nominated by:</i> Fortune 1000 Chemicals Company
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The 2010 BTI Client Service All-Stars



BAKER HOSTETLER

Mr. David G. Holcombe Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Cincinnati, OH Employment Law and Employment Relations Fortune 1000 Publishing Company
Mr. Harlan W. Robins Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Columbus, OH Commercial Real Estate and General Business Fortune 1000 Publishing Company
Mr. Lee H. Simowitz Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Antitrust and Trade Regulation Fortune 1000 Publishing Company

BARTLIT BECK HERMAN PALENCHAR & SCOTT

Mr. Jason L. Peltz Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Litigation Fortune 100 High-Tech Manufacturing Company
Mr. John S. Phillips Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Denver, CO Litigation Global Chemicals Company

BERNSTEIN SHUR

Mr. Jay S. Geller Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Portland, ME Business Restructuring and Insolvency Fortune 1000 Paper Product Manufacturer
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BINGHAM MCCUTCHEN

Mr. Daniel L. Goldberg Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Boston, MA Commercial Litigation Global 500 Automobile Manufacturer
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BLACKWELL BURKE

Mr. Jerry W. Blackwell Founder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Minneapolis, MN Litigation Fortune 100 Chemical Manufacturer
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BOND, SCHOENECK & KING

Mr. Patrick V. Melfi Of Counsel	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Syracuse, NY Labor and Employment Noted Telecommunications Provider
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BORDEN LADNER GERVAIS

Mr. Robert S. Russell  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Toronto, Canada Litigation Global High-Tech Market Leader
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The 2010 BTI Client Service All-Stars

 = MVP or Super All-Star

BRADSHAW, FOWLER, PROCTOR & FAIRGRAVE

Mr. Mark L. Tripp Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Des Moines, IA Litigation Fortune 1000 Manufacturer
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BROWNE WOODS GEORGE

Mr. Peter W. Ross Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Los Angeles, CA Business Litigation Leading Private Consumer Goods Manufacturer
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BRYAN CAVE

Mr. Stuart A. Gordon Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Fortune 500 Heavy Equipment Manufacturer
Ms. LaDawn Naegle Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Federal Securities and Corporate Law Fortune 1000 High-Tech Company


BUCHANAN INGERSOLL & ROONEY

Ms. Amy I. Pandit Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Pittsburgh, PA Corporate Finance & Technology Fortune 1000 Energy Corporation
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BUTLER SNOW

Mr. Daniel G. Hise Attorney	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Jackson, MS Corporate and Securities Fortune 500 Leisure and Entertainment Company
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CLEARY GOTTlieb STEEN & HAMILTON

Mr. Mark Leddy Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Antitrust and Litigation Global 500 Metal and Mining Company
Mr. Jeffrey S. Lewis  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Business and Finance Fortune 1000 Energy Corporation


CMS CAMERON MCKENNA

Mr. Chris Watson Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Commercial Telecomm Global 500 Telecommunications Operator
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COVINGTON & BURLING

Mr. David B.H. Martin Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Securities Fortune 50 Global Tech Company
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CRAVATH, SWAINE & MOORE

Mr. Scott A. Barshay  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Fortune 500 Transportation Company
Mr. Evan R. Chesler Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Litigation Global 500 Pharmaceutical Manufacturer
Mr. Robert I. Townsend, III Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Fortune 1000 Telecommunications Provider

DAVIS POLK & WARDWELL

Mr. David L. Caplan Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Mergers & Acquisitions Fortune 100 Health Insurance Company
Mr. Daniel G. Kelly, Jr. Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Menlo Park, CA Corporate Fortune 1000 Utility
Mr. Thomas J. Reid Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Global 500 Pharmaceutical Company

DAVIS WRIGHT TREMAINE

Ms. Lynn J. Loacker Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Business and Finance Leading Real Estate Investment Trust
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DAY PITNEY

Mr. Steven M. Greenspan Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Hartford, CT Commercial Litigation Fortune 100 High-Tech Manufacturing Company
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DEBEVOISE & PLIMPTON

Mr. Wolcott B. Dunham, Jr. Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Financial Institutions M&A Fortune 1000 Insurance Provider
Mr. John M. Vasily Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Financial Institutions M&A Global Insurance Firm

The 2010 BTI Client Service All-Stars

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DLA PIPER

Ms. Christina L. Martini Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Intellectual Property Privately Held Industrial Manufacturer
Mr. Jonathan D. Smith Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Baltimore, MD Litigation and Arbitration Leading Professional Services Firm

DORSEY & WHITNEY

Mr. Jeffrey Saunders Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Minneapolis, MN Corporate Fortune 100 Grocery Retailer
Mr. Nolan S. Taylor Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Salt Lake City, UT Mergers & Acquisitions Global Marketing Organization

DYKEMA

Mr. Stephen S. Muhich Member	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Grand Rapids, MI Commercial Litigation Leading Industrial Manufacturer
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EIMER STAHL KLEVORN & SOLBERG

Mr. Nathan P. Eimer  Founding Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Antitrust and Commercial Litigation Global 500 Energy Giant
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FOLEY & LARDNER

Mr. Craig S. Fochler Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Trademark, Copyright & Advertising Large Consumer Goods Company
Mr. Bradley D. Jackson Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Madison, WI Energy Regulatory and Transactions Fortune 500 Energy Supply and Service Provider
Mr. John R. Landis Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Insurance & Reinsurance Litigation Fortune 500 Health Care Corporation
Mr. Jay O. Rothman  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Milwaukee, WI Transactional & Securities Fortune 1000 Power Company
Mr. John R. Trentacosta Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Detroit, MI Commercial Transactions & Business Counseling Fortune 500 Automotive Supplier

The 2010 BTI Client Service All-Stars

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FRESHFIELDS BRUCKHAUS DERINGER

Mr. Julian Makin Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Corporate Global 500 Energy Corporation
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Mr. Barry O'Brien ★ Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Corporate Global Banking Organization
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FROSS ZELNICK LEHRMAN & ZISSU

Mr. Richard Z. Lehv Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY IP Litigation Leading Publishing House
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FROST BROWN TODD

Mr. Adam P. Hall Member	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Cincinnati, OH Litigation Fortune 500 Industrial Manufacturer
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Mr. Charles E. Schroer Member	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Cincinnati, OH Commercial Real Estate Leading Retailer
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FULBRIGHT & JAWORSKI

Mr. W. Jeffrey Kuhn Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	San Antonio, TX Administrative and Public Law Large Utility Provider
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Mr. David S. Peterman Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Houston, TX Corporate Fortune 1000 Energy Services Company
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GIBBONS

Mr. Jeffrey A. Mitchell Director	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Business and Commercial Litigation Fortune 1000 Luxury Goods Retailer
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GIBSON, DUNN & CRUTCHER

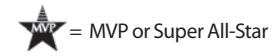
Mr. Daniel W. Nelson Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Litigation Global Natural Resource Company
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Mr. John F. Olson Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Corporate Market-leading Hospitality Company
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GOODWIN PROCTER

Mr. David M. Hashmall Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Litigation Leading Pharmaceutical Manufacturer
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The 2010 BTI Client Service All-Stars



GREENBERG TRAURIG

Mr. Brian L. Duffy
Shareholder
Location: Denver, CO
Primary Practice: Litigation
Nominated by: Large-Scale Financial Services Company

Mr. Quinn Williams
Shareholder
Location: Phoenix, AZ
Primary Practice: Corporate & Securities
Nominated by: Large Private Consumer Goods Manufacturer

HAYNES AND BOONE

Mr. David R. McAtee, II
Partner
Location: Dallas, TX
Primary Practice: Antitrust and Business Litigation
Nominated by: Fortune 1000 Industrial Goods Manufacturer

HOGAN & HARTSON

Ms. Helen R. Trilling
Partner
Location: Washington, DC
Primary Practice: Health Care
Nominated by: Fortune 1000 Health Care Laboratory

HORGAN, ROSEN, BECKHAM & COREN

Mr. S. Alan Rosen
Member
Location: Los Angeles, CA
Primary Practice: Business and Banking Law
Nominated by: Global 500 Bank

HOWREY

Mr. David T. Dekker
Partner
Location: Washington, DC
Primary Practice: Civil Litigation
Nominated by: Large Construction and Contracting Company

JACKSON WALKER


Mr. Carl C. Butzer
Partner
Location: Dallas, TX
Primary Practice: Intellectual Property
Nominated by: Fortune 500 IT Service Provider

Mr. Jay K. Rutherford
Partner
Location: Fort Worth, TX
Primary Practice: Labor and Employment
Nominated by: Leading Private Wholesale Distributor


JENNER & BLOCK

Mr. Richard F. Ziegler
Managing Partner, New York Office
Location: New York, NY
Primary Practice: Litigation
Nominated by: Fortune 100 High-Tech Manufacturing Company


JONES DAY

Mr. John V. Biernacki 
Partner
Location: Cleveland, OH
Primary Practice: Intellectual Property
Nominated by: Market-leading Software Company

The 2010 BTI Client Service All-Stars

 = MVP or Super All-Star


JONES DAY continued

Mr. Lyle G. Ganske  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Cleveland, OH Mergers & Acquisitions Leading High-Tech Company
Mr. G. Lee Garrett, Jr. Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Atlanta, GA Litigation Major Airline
Mr. Andrew M. Kramer Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Labor & Employment Fortune 100 Automotive Giant

K&L GATES

Mr. Nicholas S. Hodge Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Boston, MA Securities and Investment Management Market-leading IT Service Provider
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KEESAL, YOUNG & LOGAN

Mr. Peter R. Boutin  Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	San Francisco, CA Securities, Employment and Business Litigation Global Investment Bank
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KELLY, SUTTER & KENDRICK

Mr. Ken E. Kendrick Director	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Houston, TX Litigation Large Oil and Gas Equipment Manufacturer
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KILPATRICK STOCKTON

Mr. W. Randy Eaddy Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Winston-Salem, NC Corporate Fortune 1000 Industrial Manufacturer
Mr. Mitchell G. Stockwell Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Atlanta, GA Intellectual Property Private Telecommunications Company

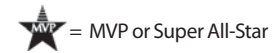
KING & SPALDING

Mr. Robert E. Meadows  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Houston, TX Litigation Fortune 100 Global Energy Conglomerate
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KIRKLAND & ELLIS

Mr. Thomas W. Christopher Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Large Energy Company
Ms. Linda K. Myers Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Corporate Large High-Tech Manufacturer

The 2010 BTI Client Service All-Stars



KUTAK ROCK

Mr. Thomas J. Kenny Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Omaha, NE Litigation Fortune 1000 Telecommunications Provider
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LINDAHL

Mr. Ulf Dahlgren Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Stockholm, Sweden Intellectual Property Noted Industrial Manufacturing Company
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LINKLATERS

Mr. David Barnes Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Corporate Global Banking Organization
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LITTLER MENDELSON

Mr. Steven L. Rahhal Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Dallas, TX Labor & Employment Privately Held Technology Distributor
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LOEB & LOEB

Mr. Jonathan Zavin Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Commercial Litigation Large Media and Entertainment Corporation
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MANKO, GOLD, KATCHER & FOX

Mr. Bart E. Cassidy Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Bala Cynwyd, PA Environmental Oil & Gas Giant
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MAYER BROWN

Mr. Richard W. Shepro ★ Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Corporate and Securities Fortune 1000 Chemical Company
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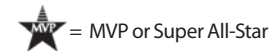
MAYNARD COOPER & GALE

Ms. Katharine A. Weber Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Birmingham, AL Litigation Fortune 1000 Insurance Firm
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MCDERMOTT WILL & EMERY

Mr. Michael Kendall ★ Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Boston, MA White-Collar & Securities Defense Large Health Care Company
Mr. Ira J. Rappeport Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Los Angeles, CA Mergers & Acquisitions Global 500 Health Care System

The 2010 BTI Client Service All-Stars



MCGRATH NORTH MULLIN & KRATZ

Mr. Roger W. Wells Member	<i>Location:</i> Omaha, NE <i>Primary Practice:</i> Mergers & Acquisitions <i>Nominated by:</i> Fortune 500 Packaged Food Company
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MCKENNA LONG & ALDRIDGE

Mr. Thomas A. Lemmer Partner	<i>Location:</i> Denver, CO <i>Primary Practice:</i> Contract Disputes <i>Nominated by:</i> Top Professional Services Provider
Mr. Michael R. Rizzo Partner	<i>Location:</i> Los Angeles, CA <i>Primary Practice:</i> Contract Disputes <i>Nominated by:</i> Large Professional Services Firm

MCMILLAN

Mr. Sean Farrell Partner	<i>Location:</i> Toronto, Canada <i>Primary Practice:</i> Securities and Public Market Transactions <i>Nominated by:</i> Global Financial Services Company
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MILLER JOHNSON

Mr. William H. Fallon Member	<i>Location:</i> Grand Rapids, MI <i>Primary Practice:</i> Labor and Employment <i>Nominated by:</i> Prominent Private Food Service Provider
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MORGAN LEWIS

Mr. Charles C. Jackson Partner	<i>Location:</i> Chicago, IL <i>Primary Practice:</i> Labor and Employment <i>Nominated by:</i> Large Consumer Goods Company
Mr. Rick L. Rambo Partner	<i>Location:</i> Houston, TX <i>Primary Practice:</i> Litigation and Intellectual Property <i>Nominated by:</i> Global Investment Bank
Mr. Robert J. Reger, Jr. Partner	<i>Location:</i> New York, NY <i>Primary Practice:</i> Business and Finance <i>Nominated by:</i> Fortune 500 Utility
Mr. Alan Singer Partner	<i>Location:</i> Philadelphia, PA <i>Primary Practice:</i> Securities <i>Nominated by:</i> Fortune 1000 Consumer Goods Manufacturer

MORRISON & FOERSTER

Mr. Paul T. Friedman Partner	<i>Location:</i> San Francisco, CA <i>Primary Practice:</i> Class Actions <i>Nominated by:</i> Leading Transportation Company
Mr. Robert M. Mattson Partner	<i>Location:</i> San Francisco, CA <i>Primary Practice:</i> Corporate Finance and Securities <i>Nominated by:</i> Fortune 1000 Gaming and Hospitality Provider

The 2010 BTI Client Service All-Stars

 = MVP or Super All-Star

MORRISON & FOERSTER continued

Ms. Lori A. Schechter Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	San Francisco, CA Class Actions Prominent Consumer Goods Manufacturer
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MOSES & SINGER

Mr. Howard R. Herman Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate, Securities and M&A Major Privately Held Manufacturer
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MUNGER, TOLLES & OLSON

Mr. Gregory J. Weingart Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Los Angeles, CA White Collar Criminal Defense Global Reinsurance Corporation
Mr. Henry Weissmann Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Los Angeles, CA Litigation Major Utility

NEAL, GERBER & EISENBERG

Mr. Thomas C. McDonough Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Intellectual Property Fortune 1000 Energy Company
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NORTON ROSE

Mr. Martin Scott  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Corporate Global Banking Organization
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OBERKALER

Mr. Sanford V. Teplitzky  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Baltimore, MD Health Law Leading Health Care Provider
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OGLETREE, DEAKINS, NASH, SMOAK & STEWART

Mr. A. Craig Cleland Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Atlanta, GA Litigation Fortune 1000 Wholesale Distributor
Mr. Charles T. Speth, II Shareholder	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Columbia, SC Employment Litigation Fortune 1000 Packaging Company

O'MELVENY & MYERS

Mr. Walter Dellinger Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Appellate Top 5 Global Bank
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The 2010 BTI Client Service All-Stars

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OSBORN MALEDON

Mr. William J. Maledon 	<i>Location:</i>	Phoenix, AZ
Partner	<i>Primary Practice:</i>	Commercial Litigation
	<i>Nominated by:</i>	Innovative Manufacturer

PAUL, HASTINGS, JANOFSKY & WALKER

Ms. Barbara B. Brown	<i>Location:</i>	Washington, DC
Partner	<i>Primary Practice:</i>	Employment
	<i>Nominated by:</i>	Fortune 500 Retail Chain

PENNSTUART

Mr. Wade W. Massie	<i>Location:</i>	Abingdon, VA
Officer	<i>Primary Practice:</i>	Commercial Litigation
	<i>Nominated by:</i>	Fortune 1000 Energy Corporation


PILLSBURY WINTHROP SHAW PITTMAN

Mr. Jerry W. Ross	<i>Location:</i>	Houston, TX
Partner	<i>Primary Practice:</i>	Environment, Land Use & Natural Resources
	<i>Nominated by:</i>	Leading Building Materials Provider

PROSKAUER ROSE

Mr. Peter G. Samuels	<i>Location:</i>	New York, NY
Partner	<i>Primary Practice:</i>	Mergers & Acquisitions
	<i>Nominated by:</i>	Global Transportation Company

QUARLES & BRADY

Ms. Pamela M. Floor 	<i>Location:</i>	Milwaukee, WI
Partner	<i>Primary Practice:</i>	Labor & Employment
	<i>Nominated by:</i>	Fortune 1000 Mining Equipment Manufacturer

REED SMITH

Mr. Scott D. Baker	<i>Location:</i>	San Francisco, CA
Partner	<i>Primary Practice:</i>	Intellectual Property
	<i>Nominated by:</i>	Fortune 500 Retailer
Ms. Carol Colborn Loepere	<i>Location:</i>	Washington, DC
Partner	<i>Primary Practice:</i>	Health Care Regulatory
	<i>Nominated by:</i>	Large Health Care Company


REINHART BOERNER VAN DEUREN

Mr. Steven D. Huff	<i>Location:</i>	Milwaukee, WI
Shareholder	<i>Primary Practice:</i>	Employee Benefits
	<i>Nominated by:</i>	Leading Bank Holding Company

ROBINS, KAPLAN, MILLER & CIRESI

Mr. William H. Manning	<i>Location:</i>	Minneapolis, MN
Partner	<i>Primary Practice:</i>	Intellectual Property
	<i>Nominated by:</i>	Fortune 500 High-Tech Manufacturer

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 = MVP or Super All-Star

ROPES & GRAY

Mr. Keith F. Higgins Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Boston, MA Corporate Large Construction Company
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SCHIFF HARDIN

Mr. Robert J. Minkus Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Mergers & Acquisitions Large Industrial Manufacturer
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SCHULTE ROTH & ZABEL

Mr. Christopher S. Harrison Associate	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Business Transactions Fortune 1000 High-Tech Manufacturer
Mr. John M. Pollack Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Business Transactions Fortune 1000 Paper Manufacturer

SHEARMAN & STERLING

Mr. Henry Weisburg Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY International Arbitration Prominent Pharmaceutical Company
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SHEPPARD MULLIN RICHTER & HAMPTON

Mr. David J. McCarty  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Los Angeles, CA Bankruptcy and Restructuring Fortune 1000 Distributor
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SHERMAN & HOWARD

Mr. Michael J. Cook Member	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Denver, CO Government Contracts Large Private Contracting Provider
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SHOOK, HARDY & BACON

Ms. Marie S. Woodbury Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Kansas City, MO Complex Litigation Large Pharmaceutical Company
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SIDLEY AUSTIN

Mr. Eric S. Haueter  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	San Francisco, CA Corporate Finance Large Financial Services Firm
Mr. Christopher Hilbert  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY M&A and Private Equity Global 500 Industrial Manufacturer

The 2010 BTI Client Service All-Stars

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SIDLEY AUSTIN *continued*

Mr. Imad I. Qasim  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Mergers & Acquisitions Fortune 1000 Telecom Service Provider
Mr. James S. Whitehead Senior Counsel	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Appellate Leading Transportation Company


SIMMONS & SIMMONS

Mr. Adam Cooper Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Project Finance Large Private Packaging Company
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SIMMONS JANNACE

Mr. Kevin P. Simmons Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Syosset, NY Litigation Fortune 100 Financial Services
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SIMPSON THACHER & BARTLETT

Mr. D. Rhett Brandon  Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Finance Fortune 500 Energy Corporation
Mr. Henry B. Gutman Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Intellectual Property Large Telecommunications Provider
Mr. Lee A. Meyerson Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Large International Bank

SKADDEN, ARPS, SLATE, MEAGHER & FLOM

Mr. William R. Kunkel Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Corporate and Securities Major Waste Management Service Provider
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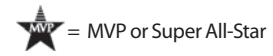
SLAUGHTER AND MAY

Mr. Hywel Davies Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Mergers and Acquisitions Top Insurance Provider
Mr. William Underhill Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	London, England Corporate Finance Global Financial Services Company

SMITH, ANDERSON, BLOUNT, DORSETT, MITCHELL & JERNIGAN

Mr. Gerald F. Roach Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Raleigh, NC Corporate Noted Professional Services Firm
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The 2010 BTI Client Service All-Stars



SNELL & WILMER

Mr. Ronald W. Messerly Partner	<i>Location:</i>	Phoenix, AZ
	<i>Primary Practice:</i>	Construction
	<i>Nominated by:</i>	Large Construction Company

SONNENSCHN NATH & ROSENTHAL

Mr. Shaun M. Klein Partner	<i>Location:</i>	Phoenix, AZ
	<i>Primary Practice:</i>	Corporate
	<i>Nominated by:</i>	Major Privately Held Plastics Manufacturer

STOLL KEENON OGDEN

Mr. Kendrick R. Riggs Member	<i>Location:</i>	Louisville, KY
	<i>Primary Practice:</i>	Utility & Energy
	<i>Nominated by:</i>	Global 500 Energy Provider

STRASBURGER & PRICE

Mr. Gus Fields Of Counsel	<i>Location:</i>	Dallas, TX
	<i>Primary Practice:</i>	Tax
	<i>Nominated by:</i>	Leading Government Services Company

T. WADE WELCH & ASSOCIATES

Mr. T. Wade Welch Principal	<i>Location:</i>	Houston, TX
	<i>Primary Practice:</i>	Litigation
	<i>Nominated by:</i>	Market-leading Global Agriculture Company

THOMPSON HINE

Mr. Derek D. Bork Partner	<i>Location:</i>	Cleveland, OH
	<i>Primary Practice:</i>	Corporate Transactions & Securities
	<i>Nominated by:</i>	Large Specialty Retailer
Mr. Frank D. Chaiken Partner	<i>Location:</i>	Cincinnati, OH
	<i>Primary Practice:</i>	Corporate Transactions & Securities
	<i>Nominated by:</i>	Fortune 1000 Pharmaceutical Company

TORYS

Ms. Sharon C. Geraghty Partner	<i>Location:</i>	Toronto, Canada
	<i>Primary Practice:</i>	Mergers & Acquisitions
	<i>Nominated by:</i>	Global 500 Food Processing Company

TUCKER ELLIS & WEST

Mr. Curtiss L. Isler Partner	<i>Location:</i>	Los Angeles, CA
	<i>Primary Practice:</i>	Litigation
	<i>Nominated by:</i>	Fortune 100 High-Tech Manufacturing Company

VENABLE

Mr. Thomas D. Washburne, Jr. Partner	<i>Location:</i>	Washington, DC
	<i>Primary Practice:</i>	Business Transaction
	<i>Nominated by:</i>	Fortune 1000 Chemical Company

The 2010 BTI Client Service All-Stars



VINSON & ELKINS

Mr. Jeffrey A. Chapman Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Dallas, TX Mergers and Acquisitions - Private Large Health Care Company
Mr. William N. Finnegan, IV Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Houston, TX Mergers, Acquisitions and Joint Ventures Fortune 500 Energy Provider
Mr. Jeffery Burton Floyd Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Houston, TX Mergers and Acquisitions Fortune 500 Chemical Company

WACHTELL, LIPTON, ROSEN & KATZ

Mr. David C. Karp ★ Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Fortune 1000 Chemical Company
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WEIL, GOTSHAL & MANGES

Mr. David E. Zeltner Corporate Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	New York, NY Corporate Large Energy Services Company
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WILLCOX & SAVAGE

Mr. Thomas C. Inglima Member	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Norfolk, VA Corporate, Securities and Finance Large Media Company
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WINSTON & STRAWN

Mr. Lawrence R. Desideri Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Chicago, IL Commercial Litigation Fortune 500 Chemical Manufacturer
Mr. Paul S. Pilecki Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Washington, DC Corporate Large Banking Organization
Ms. Amanda C. Sommerfeld Partner	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Los Angeles, CA Labor and Employment Relations Fortune 1000 Air Transportation Provider

WULFSBERG REESE COLVIG & FIRSTMAN

Mr. H. James Wulfsberg Senior Principal	<i>Location:</i> <i>Primary Practice:</i> <i>Nominated by:</i>	Oakland, CA Construction Law Global Engineering and Construction Firm
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The 2010 BTI Client Service All-Stars

Explanation of Rankings: BTI's Methodology and Approach

BTI's analysis for *The BTI Client Service All-Star Team for Law Firms 2010* draws on candid feedback from corporate counsel at the world's largest organizations. BTI asks General Counsel and their direct reports to delineate, unprompted, the attorneys who drive superior client relationships. These in-depth telephone interviews determine precisely which attorneys top the charts in client service excellence.

Inclusion in this exclusive report is driven solely by direct feedback from corporate counsel. Law firms and their attorneys have no influence on these rankings.

This comprehensive analysis trends data from more than 2,100 corporate counsel client interviews conducted over the span of nine years. This year, BTI interviewed more than 240 corporate counsel from large and Fortune 1000 companies to probe at all aspects of client relationships. Our interviews were conducted between July 1 and October 1, 2009. The interviews represent:

- 33% of the Fortune 100
- More than 15 industries, including:
 - Banking
 - Chemicals
 - Consumer Goods
 - Energy
 - Financial Services
 - High Tech
 - Insurance
 - Investment Banks
 - Manufacturing
 - Pharmaceuticals
 - Professional Services
 - Retail Trade
 - Telecommunications
 - Transportation
 - Wholesale Trade
- Top legal executives:
 - 50.8% of interviews with General Counsel and Chief Legal Officers
 - 47.1% of interviews with direct reports to General Counsel
- Average revenue of \$21.9 billion
 - Median revenue of \$5.0 billion

The 2010 BTI Client Service All-Stars

The BTI Consulting Group, Inc.—Who We Are

The BTI Consulting Group (BTI) is the leading provider of strategic market research to law firms and professional services firms. BTI performs more market research about law firms than virtually anyone. We conduct the only continuous benchmarking market study in the legal services industry based on more than 2,100 independent interviews with General Counsel and key decision makers that hire law firms. BTI regularly publishes this compelling research in independent publications, reports and summaries. Learn more about BTI's publications on pages 32–33.

BTI uses powerful, robust analysis to help clients define new approaches to key issues that boost performance, including:

- 17 activities driving relationships between law firms and clients
- 12 power marketing practices driving growth and profits
- 7 tactics to command premium rates
- 4 key differentiators separating law firms in the minds of clients

BTI performs a broad range of services for its clients, including:

- Client surveys
- Brand and awareness studies
- Market entry and development research
- Client development research

BTI conducts private benchmarking, market awareness and client satisfaction research for some of the best-run organizations in the world. BTI boasts one of the world's largest knowledge bases of professional services research based on more than 6,000 interviews conducted over the last 20 years.

BTI enjoys a far-reaching client base that includes:

- More than 70 of the 100 largest law firms
- Over 250 of the leading professional services firms worldwide
- Over 35% of the Global 500
- More than 650 Fortune 1000 companies

The 2010 BTI Client Service All-Stars

Key Services to Help Our Clients

BTI offers the following key services for law firms:

Strategic Market Research

- High-Impact Custom Client Surveys
- Market Awareness
- Client Development Research
- Client Satisfaction Surveys
- Best Practices for Superior Client Service
- Key Client Programs
- Private Briefings on Market Trends

Consulting

- Key Client Strategies
- Client-Focused Business Practices
- Strategic Business Planning
- BTI Client Focus Boot Camp
- Garnering Premium Rates by Articulating Superior Value

Private Briefings

BTI also offers private briefings both in person and via the web. Chock full of client-based insights, perspectives and facts, BTI briefings draw from our research, experience and other resources to provide provocative, constructive insights to help you boost client satisfaction, increase client retention and improve your performance. We can tailor our briefing to include specific feedback on your firm.

Please call Michael B. Rynowecer at (617) 439-0333 ext. 5048 to learn more about BTI's custom research and services.

The 2010 BTI Client Service All-Stars

Additional Insights from BTI Publications

The BTI Client Service A-Team 2010: Survey of Law Firm Client Service Performance

The only ranking based 100% on direct, unprompted client feedback on law firm client service performance. Discover how clients rate more than 210 law firms in 17 key activities – including Client Focus, Commitment to Help, Legal Skills and Provides Value for the Dollar. Learn which firms rank best, *The BTI Client Service 30*, and which 3 firms enjoy a 9-year track record at the top. Plus, learn exactly how corporate counsel score your firm in this year's new Client Service Score Spotlight, a private supplemental report provided at no additional cost to you.

BTI Premium Practices Forecast 2010: Survey of Corporate Legal Spending

Outside counsel spending slows to a crawl for 2009. This market-leading report uses data from more than 2,200 one-on-one interviews with corporate counsel. Our sole goal is to pinpoint trends and opportunities for 16 practices and 18 industries. Discover the 6 practices still showing signs of growth and delineate the 11 that are flat to down.

BTI's Survey of National Market Awareness

BTI's Survey of National Market Awareness reveals which firms are top-of-mind in clients' eyes thanks to favorable, well-established brands. This 2-part survey draws on more than 1,700 interviews with corporate counsel at large and Fortune 1000 companies over the past 7 years, including nearly 300 new interviews in 2007. BTI finds that a 10% boost in market differentiation drives a 17.2% increase in revenue.

BTI Power Rankings: The BTI Client Relationship Scorecard for Law Firms

BTI's Power Rankings delineates exactly where you stand in the market by measuring the quantity and quality of client relationships. Clients identify—by name—over 350 law firms enjoying primary relationships, recommendations, Bet-the-Company work and much more. Learn which law firms to look out for and discover the 13 law firms that capture top market position. Based on interviews with over 400 of America's most powerful buyers of legal services.

The 2010 BTI Client Service All-Stars

Additional Insights from BTI Publications continued

Boston Law: Leaders, Contenders & Corporate Spending Forecast

4 law firms enjoy the best positioning in the Boston market; 10 more are nipping at their heels. *Boston Law* draws on over 150 in-depth interviews with corporate counsel and C-level executives in the Boston market. It delineates exactly where legal spending in Boston is headed, where the prime market opportunities exist, which law firms are best positioned in the market and how your firm can stand out in this crowded market.

How Clients Hire, Fire and Spend: Landing the World's Best Clients

BTI's *How Clients Hire, Fire and Spend: Landing the World's Best Clients* is an unparalleled tool to boost your understanding of clients and how to win more business. Drawing on over 1,200 client interviews and more than 26 years of experience building 8-figure client relationships, *How Clients Hire, Fire and Spend* delivers no-nonsense insight into getting more leads and closing more business now.

BTI's *How Clients Hire, Fire and Spend: Landing the World's Best Clients* is your key to developing 7- and 8-figure client relationships. Learn what works—and what doesn't—based on more than 1,200 interviews with corporate counsel. Hear directly from your clients what it takes to get hired.

BTI's Benchmarking Law Firm Marketing and Business Development Strategies

Must-have tool to gauge marketing spending, budget, staff and best practices. Based on nearly 500 interviews, including more than 120 brand-new, individual, independent interviews with Chief Marketing Officers, Marketing Directors and Directors of Business Development at the world's 250 largest law firms. Discover key benchmarks and best practices in legal marketing today!

BTI Market Movers: Law Firms Shaping the Legal Market

The BTI Consulting Group's research with 240 corporate counsel at large and Fortune 1000 companies reveals 40 law firms stand out as the real movers and shakers in today's ever-changing legal marketplace. Of the 40, DLA Piper, Foley & Lardner, Jones Day and Skadden stand out as the true BTI Market Trailblazers. Use *BTI Market Movers* to learn 5 innovative approaches to case work and service delivery, and how clients define value in word-for-word direct feedback.