

GLOBAL REAL ESTATE SUMMIT 2011

**Ron D. Sturzenegger**

Managing Director
Global Head, Real Estate, Gaming & Lodging
Corporate & Investment Banking
Bank of America Merrill Lynch

Ron Sturzenegger is a managing director and global head of Real Estate, Gaming & Lodging Corporate & Investment Banking for Bank of America Merrill Lynch. He is based in San Francisco.

Previously, Mr. Sturzenegger served as head of the Real Estate and Lodging groups at Bank of America since 2001. In that role, he was responsible for corporate and investment banking client activities in the real estate, REITs, lodging and leisure, and homebuilding sectors. He joined Bank of America in July 1998 as a Managing Director and Head of Real Estate and Lodging M&A.

Prior to joining Bank of America, Mr. Sturzenegger was a principal at Morgan Stanley, where he was responsible for Western Region Real Estate Investment Banking from 1995 to 1998. From 1991 to 1995, he headed European Real Estate Investment Banking at Morgan Stanley and before that performed various roles for the firm in New York and Los Angeles. Earlier in his career, Mr. Sturzenegger was a research associate at Bain & Company.

Mr. Sturzenegger holds a Bachelor of Science degree in industrial engineering from Stanford University and a Master of Business Administration degree from Harvard Business School. He is a member of The Real Estate Roundtable, council member of the Urban Land Institute and a member of Stanford Professionals in Real Estate. Mr. Sturzenegger also serves on the Board of Governors for the National Association of Real Estate Investment Trusts and on the Policy Advisory Board for the Fisher Center for Real Estate & Urban Economics.