PPP AND PROJECT FINANCE
In Germany
OUR TEAM

PPP and Project Finance place increasing demands not only for bidders as compared to conventional proceedings. To succeed in PPP projects it is vital to abandon inherited modes of thinking in terms of construction law, public procurement law or planning law. Our dedicated PPP and Project Finance team brings together legal experience from all areas. We offer our clients integrated concepts in the infrastructure and PPP sector and provide full service support on infrastructure and other projects – combining the sector and project experience of public procurement and construction lawyers with that of skilled finance and regulatory lawyers. In line with the large variety and the legal complexity of projects, our multidisciplinary practice also incorporates experts in other relevant disciplines, such as corporate and tax law. The intensive collaboration across our offices and practice groups is of great advantage to our clients. Through continual team interaction our colleagues are always up to date with the relevant financial, fiscal and corporate aspects of PPP. Because of the similarity of regulating structures in the different legal sectors, we offer our clients a cost-saving synergy by grouping together our experience.

Our team members have worked on the concurrent private and public schemes for the construction and maintenance of infrastructure since the dawn of PPP projects in Germany in the nineties and, as a result of this activity over a number of years, we are best placed to adapt to the particular client.

Our PPP and Project Finance group is part of the DLA Piper Litigation and Regulatory practice group. Our practice group advises and represents investors, financial institutions, business enterprises, trade associations, insurers, public institutions and companies, authorities and ministries.

“PPP is not a passing trend. It plays a crucial role in the construction, operation, maintenance and financing of public infrastructure. DLA Piper is one of the most experienced legal services organisations advising on a broad range of PPP projects globally.”

– Dr. Frank Roth, Partner Litigation and Regulatory, Cologne
OUR SERVICES

Whilst the term PPP stands generally for new forms of cooperation between the public and the private sector, the term Project Finance refers to projects in which the contractor takes over the financing of construction, operation and maintenance of the infrastructure. This kind of finance, in contrast to local authority finance or forfeiting, does not take into consideration the solvency of the contracting entity, but the liquidity of the project.

Our wealth of comprehensive experience corresponds to all that PPP demands of bidders, lenders and contracting bodies at local, federal and national level. We offer bidders as well as lenders and public authorities extensive advice throughout all stages of a project, from the tendering procedure until financial close covering all areas of law involved. Our advisory areas in PPP projects include:

- Public accommodation
- Social and transport infrastructure
- Complex services agreements and outsourcing in the IT sector
- Introduction of new ERP or finance management solutions for public institutions and local authorities

In PPP/PFI projects we mainly advise on:

- Bid strategy
- Corporate and tax structure
- Financing structure and risk allocation/mitigation

INTERNATIONAL STRENGTH

Our team belongs to DLA Piper’s international Infrastructure and Project Finance group, which is in turn part of the Litigation and Regulatory practice group that employs 1,800 lawyers worldwide. In Europe we have dealt with more than 150 PPP projects with a capital investment worth over €10 billion. The members of our international team meet regularly to discuss market developments and questions of best practice.

For many areas that are new to Germany for PPP and Project Finance, we already have tried-and-tested market solutions from elsewhere. Our annual Europe-wide study of PPP projects keeps our clients up to date with new trends and opportunities. Our clients, who include private, public and stock market listed companies, public institutions and regulators, value our global resources and experience as well as our regional and local strength.
ABOUT US

DLA Piper is one of the world’s largest legal services organisations with over 77 offices in more than 31 countries in Europe, Asia, the Middle East and the Americas. In Germany DLA Piper is currently represented by over 150 lawyers in five offices in Berlin, Cologne, Frankfurt, Hamburg and Munich. DLA Piper’s offices are closely linked globally. The structure of DLA Piper suits the many clients who operate on a national and international level. As a result, DLA Piper can be there to advise on a plethora of matters.

FOR FURTHER INFORMATION

If you would like to find out more about us, please visit our website at www.dlapiper.com or contact:

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