



FINANCE

AN OVERVIEW OF OUR TEAM

YOUR KEY ISSUES

Regardless of the type of financing you need to set up or (re)negotiate, whether you are a bank, a debt fund, an investor or a national/international company, you require assistance in structuring and completing financing arrangements, in France and/or elsewhere in the world. You face complex questions that require a solid understanding and a long-term view of each project in order to achieve its specific objectives. Your needs are of a legal, operational and commercial nature, and our team can provide all the necessary expertise to assist and advise you on legal issues specific to your business.

HOW DLA PIPER CAN HELP



Leverage Finance

Setting up in France and elsewhere in the world:

- Senior/mezzanine financing,
- Unitranche financing,
- PtoP,
- LBO restructuring.



Real estate financing

- Real estate assets financing (commercial, residential, logistics),
- Real estate securities financing (listed or unlisted),
- Construction financing (sale before completion transactions otherwise known as VEFA).



Project finance

- Energy sector finance (solar, wind, hydro, geothermal, etc.),
- Infrastructure and PPP/DSP finance (airports, social infrastructure, high-speed networks, etc.).



Asset finance

- Aircraft,
- Shipping,
- Industrial equipment.



Restructurings and corporate finance transactions

- Restructuring LBO or real estate financing,
- Acting as adviser in out-of-court settlement proceedings (ad hoc mandate, conciliation),
- Coordination with our specialised teams (restructuring, corporate, tax, litigation).



Capital markets

- Debt issuance programmes (EMTN, TCN),
- Issuances on a standalone basis under French law or in foreign jurisdictions (Schuldschein, NSV) in liaison with our offices abroad.



Regulatory

- Acting as advisor with respect to European and American regulations (AIFM, EMIR, MiFID 2, MiFIR, FATCA, Dodd-Frank),
- Relationship management vis-à-vis supervisory authorities (AMF, French Prudential Supervisory Authority) and professional authorities: preparing applications for approval, controls and investigations carried out by the authorities,
- Litigation, in liaison with our specialized teams.



Derivatives

- Framework agreements governing each market with respect to financial instruments (ISA, FBF, Euro-Master, GMRA),
- Update thereof by way of written amendments (technical addendum, Schedule EMIR),
- Drafting confirmations (structured and complex transactions, hedging).



General banking

- Corporate bilateral and syndicated loans,
- Factoring programmes.

OUR TEAM

Taking into account the high level of knowledge of the market that our clients are expecting, our Finance & Projects team is one of the biggest in the market and comprises 17 lawyers, including five partners, in an international team of more than 600 lawyers. We set up multidisciplinary teams for all of the complex matters we work on, with a view to addressing our clients' needs in a competent, responsive and cost-effective manner. Our integrated network of offices located in the various financial centres throughout the world allows us to support our French and international clients and meet their needs in best conditions.



Maud Manon

Partner, Location Head

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Maud Manon heads the Finance and Projects group in France.

Her practice primarily focuses on LBO acquisition finance, representing financial institutions (senior (banks or debt funds) and/or mezzanine lenders) as well as sponsors.



Fabrice Armand

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Fabrice Armand works for banks, major corporations, insurance companies, credit institutions, local authorities and sovereign entities on numerous financial services (debt capital markets, derivatives, alternative investment funds and insurance issues whether transactional or regulatory).



Erwan Lacheteau

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Erwan Lacheteau's activity primarily focuses on real estate financing as well as infrastructure project finance. He has acquired solid experience in real estate transactions, acting for both investment funds and financial institutions.



Eric Villateau

Partner

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Eric Villateau is involved in project finance and public-private partnerships (PPP). He advises both French and international banks, as well as investment funds and industrial companies, predominantly in the infrastructure and renewable energy sectors.



What the team is known for: Well known as specialists in complex mid-market matters. Has a strong practice in acquisition and leveraged finance.

Strengths (Quotes mainly from clients): "The lawyers took into account all the elements of the transaction provided to them and were fully available whenever we required clarification, even after closing."

Work highlights: Advised Montagu Private Equity on its EUR300 million acquisition of Arkopharma, a pharmaceutical laboratory.



CHAMBERS & PARTNER EUROPE 2016

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