

OVERVIEW

# Israel Group



## DLA Piper at a glance

With over 4,900 lawyers in over 40 countries, DLA Piper is positioned to help companies with their legal needs around the world.

Our locally and internationally trained lawyers operate from offices in the Americas, Asia Pacific, Europe, Africa, and the Middle East, representing clients in a vast range of geographies and practice areas. This international reach provides assurance to businesses looking to transact across borders by offering an integrated law firm that combines a market-leading international practice with extensive on-theground knowledge. In many locations where we do not have our own offices, we have established relationships with firms able to meet our clients' needs. By collaborating with on-the-ground relationship firms, our lawyers aim to deliver seamless, efficient, and high-quality work that sets us apart.

Our clients range from multinational, *Global 1000* and *Fortune 500* enterprises, to emerging companies developing industry-leading technologies.

## Israel Group

Since our practice began in 2009, the DLA Piper Israel Group has grown to include more than 300 lawyers throughout the firm, with the knowledge, business alliances, language capabilities, and in-depth understanding of the Israeli business culture, ecosystem, and procedures to assist Israeli companies wherever they do business globally.

We provide a wide range of legal services to Israeli companies, investors, and entrepreneurs in support of their global activities, as well as to companies throughout the world seeking opportunities within Israel. We work closely with DLA Piper colleagues in our offices worldwide to offer Israeli clients a full range of business legal experience in more than 40 countries and from more than 90 offices.

In addition, we create opportunities for Israeli companies by leveraging our global relationships in the corporate, financial, and governmental arenas, and ultimately to match up strategic partners, potential joint ventures, and other business-to-business connections.

#### Supporting our clients

We actively represent more than 60 Israeli investors and companies every month, from startups to some of Israel's largest corporations and investors.

We pride ourselves on being collaborative and responsive. We will take the time to get to know you and your business, and we share your commitment to achieving favorable and efficient outcomes.

For a sample of representative matters and clients, please click  $\underline{\text{here}}$ .

#### Working with local counsel

Due to regulations, DLA Piper is restricted from practicing local law in Israel, as are most international law firms. This has allowed our team to regularly work with leading local law firms to deliver Israel law advice for multinational companies as needed.

We can recommend suitable domestic counsel based on the requirements for each particular transaction, while offering the flexibility to work with a number of preferred legal providers.

We actively manage these relationships to create a single point of contact throughout the legal process.

#### Our services

At DLA Piper, we focus on the core services our clients need us to deliver globally. Our diversified industry and practice focus enables us to work for the world's leading mature and emerging companies.

#### **10 GLOBAL INDUSTRIES**

- Consumer Goods, Food, and Retail
- Energy and Natural Resources
- · Financial Services
- Healthcare
- Industrials
- Infrastructure, Construction, and Transport
- Insurance
- Life Sciences
- Media, Sport, and Entertainment
- Technology

#### 16 GLOBAL PRACTICE AREAS

- Corporate
- Data Protection, Privacy, and Cybersecurity
- Employment
- Environmental, Social, and Governance
- Finance
- Franchise
- Intellectual Property
- Investment Management and Funds
- Litigation, Arbitration, and Investigations
- Mergers and Acquisitions
- Private Equity
- Real Estate
- Regulatory and Government Affairs
- Restructuring
- Strategic and Commercial Contracts
- Tax



#### Our values and commitments

#### TEAM

Our spirit of collaboration is supported by the fundamental belief that no one succeeds alone. We collaborate with companies in a way that allows us to constantly refine the value and service we deliver.

#### **HUMILITY**

We listen and we ask questions – not only because it helps us do our job better, but because we respect and value what others have to say. Whether collaborating with clients or with Israeli law firms, congeniality, respect, and professionalism are central to our culture.

#### **INTEGRITY**

We aim to provide solutions most suited to your business goals, all while remaining open and transparent.

#### **STEWARDSHIP**

Dedication, flexibility, and creativity are fundamental to our client-centric approach. Everyone on our team strives to deliver, and that energy drives everything we do.

#### **FEARLESSNESS**

We strive to embrace and drive change, and we have a track record of achieving favorable outcomes through legal strategies that drive real value.

#### **IMAGINATION**

We are inspired by the challenge of finding creative solutions to new problems, and improved solutions to old problems.

"DLA Piper has an experienced team notable for the diversity of its Israeli practice, advising clients on M&A, financing, investment rounds, joint ventures and real estate."

—Chambers and Partners Global Legal Rankings, Israel (Chambers Global, Israel)



#### Our differentiators

#### **PLATFORM**

In 2005, DLA Piper became one of the largest business law firms in the world through a merger of immense scope. With a presence of more than 4,900 lawyers in 90-plus offices and more than 40 countries, we represent a broad range of clients in a variety of geographies and practice areas.

#### GLOBAL, BUT LOCAL

As the firm's global reach has grown, we have retained our local roots. This enables our clients to take advantage of our expansive networks – in terms of our coverage, standing, and stature – while also benefiting from our local market-to-market presence – from an experience, culture, and pricing perspective.

#### WORLDWIDE KNOWLEDGE

DLA Piper publishes a number of resource sites that address legal questions around the globe. These include our <u>Guides to Going Global</u>, which set out business-relevant corporate, employment, equity, intellectual property, technology, and tax laws for companies expanding into international markets; our <u>Global Litigation Guide</u>, a resource exploring civil litigation

issues in key jurisdictions; <u>Global Contract Laws</u>, covering key business-critical, commercial, and contractual issues; a <u>Global Bribery Offenses Guide</u>; and our <u>Data Protection Laws of the World handbook</u>.

#### VALUE-ADDED PRODUCTS AND SERVICES

We also provide a multitude of value-added products and services, which offer legal information and tools to help clients understand the evolving business climate, plan their business strategies and arrive at practical solutions.

We have an exclusive affiliation with <u>The Cohen Group</u>, an international strategic consulting firm focused on helping companies expand into new markets and solve problems that have a government, political, or regulatory focus. We also sponsor <u>Global WIN</u>, DLA Piper's awardwinning series of events, tools and forums that address the technical, commercial, and personal aspects of working in-house.

Finally, we regularly publish alerts, bulletins, and newsletters to keep companies informed of breaking legal news and long-term trends.

#### **DEDICATED ISRAEL TEAM**

Our core team is immersed in the Israeli business and cultural ecosystems. We have built a trusted advisor practice over the past 14 years, with the overriding goal of helping our clients achieve their business objectives as effectively and efficiently as possible. We view ourselves as an extension of our clients, and we aim to partner with them for the long run, whether in connection with day-to-day inquiries, smaller projects, special situations, or large-scale transactions.

"...a strong team with full-service capabilities across numerous jurisdictions – definitely a go-to firm for multi-jurisdictional matters."

—Chambers Global, Israel



## Our global presence



AMERICAS
Argentina
Brazil*
Canada
Chile
Colombia
Mexico
Peru
Puerto Rico
United States

Italy Luxembourg \* Cooperation firm

## **EUROPE**

Austria Belgium Czech Republic Denmark Finland France Germany Hungary Ireland

## Netherlands

Norway Poland Portugal Romania Slovak Republic Spain Sweden

United Kingdom

### MIDDLE EAST

Bahrain Israel Oman Qatar Saudi Arabia\* United Arab Emirates

### **AFRICA**

Algeria Angola Botswana Burundi Ethiopia Ghana Kenya Mauritius Morocco Mozambique

Namibia

#### Nigeria Rwanda Senegal

**ASIA PACIFIC** 

New Zealand

South Korea

Singapore

Thailand

Australia

China

Japan

South Africa Tanzania Tunisia Uganda Zambia

Zimbabwe

"They're excellent because they're so knowledgeable and also very service-oriented; they're very proactive about keeping in touch with us."

—Chambers Global, Israel

# "DLA Piper has the breadth of experience and geographical reach to give seamless, one-stop-shop services to its clients in a timely and cost-effective manner."

—Chambers USA

#### Follow us on social media

Get fresh perspectives and insights from DLA Piper and our Israel Group practice. Find us on <u>LinkedIn</u> and <u>Twitter</u>, and visit our blog, <u>Israel Global Gateway</u>.

#### For more information

To learn more about us, visit <u>DLA Piper Israel Group</u> or contact:



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